

Indiana University (New Albany)

School of Business

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D. Eric Schansberg

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Education:

B.S., George Mason University (Economics), 1986

B.A., George Mason University (Mathematics), 1986

Ph.D., Texas A&M University (Economics), 1991

Professional Experience:

Professor:	Indiana University (New Albany), 2000-current
Distinguished Visiting Professor:	The King's College, 2005-2006
Associate Professor:	Indiana University (New Albany), 1997-2000
Assistant Professor:	Indiana University (New Albany), 1992-1997
Visiting Lecturer:	Texas A&M University, 1991-1992
Graduate Instructor:	Texas A&M University, 1988-1991

Refereed Journal Articles:

"How Long Do Congressman Stay in Office?" (with W. Robert Reed), *Economics and Politics* (1990): 173-192.

"At Age 65, Retire the Railway Labor Act" (with Morgan Reynolds), *Regulation* (1991): 85-90.

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Refereed Journal Articles (cont'd):

"The Behavior of Congressional Tenure Over Time: 1953-1991" (with W. Robert Reed), *Public Choice* (1992): 183-203.

"An Analysis of the Impact of Congressional Term Limits" (with W. Robert Reed), *Economic Inquiry* (1994): 79-91.

"Moving Out of the House: An Analysis of Congressional Quits", *Economic Inquiry* (1994): 445-456.

"The House Under Term Limits: What Would It Look Like?" (with W. Robert Reed), *Social Science Quarterly* (1995): 699-716 (lead article).

"The House Under Term Limits: Focusing on the Big Picture" (with W. Robert Reed), *Social Science Quarterly* (1995): 734-740.

"Is There a 'Culture of Spending' in Congress?" (with Arsene Aka, W. Robert Reed and Zhen Zhu), *Economics and Politics* (1996): 191-211 (lead article).

"Fairness and Reputation Effects in a Voluntary Contributions Process: An Experimental Investigation of Contribution Behavior" at *Non-Profit Management and Leadership* (with Melanie Marks) (1997): 235-251 (lead article)

-among four finalists for 1998's annual "Editors' Prize for the Best Scholarly Paper in *Nonprofit Management and Leadership*"

"The Relationship Between Congressional Spending and Tenure" (with W. Robert Reed, James Wilbanks, and Zhen Zhu), *Public Choice* (1998): 85-104.

'Controversy: Does the Free Market Undermine Culture?', *Markets and Morality* (Spring 1999): 125-131.

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Refereed Journal Articles (cont'd):

‘Controversy: Does the Free Market Undermine Culture? A Response to Patricia Donahue-White’, *Markets and Morality* (Spring 1999): p. 137-139.

"Using Suggested Contributions in Fundraising for Public Goods: An Experimental Investigation of the Provision Point Mechanism" (with Melanie Marks and Rachel Croson), *Non-Profit Management and Leadership* (Summer 1999): 369-384.

‘The Determinants of State Government Debt Financing’ (with Michael Ellis), *Public Finance Review* (November 1999): 571-587 (lead article).

"The Determinants of Tenure on the Federal Reserve Board of Governors: Should I Stay or Should I Go?" (with Michael Ellis), *Applied Economics* (February 2000): 231-238.

“The Next Phase of Welfare Reform”, *Faith and Economics Proceedings* (Spring 2001): 20-24.

“Common Ground Between the Philosophies of Christianity and Libertarianism”, *Markets and Morality*, Fall 2002: 439-457.

“Economic and Political Markets: Merits, Limitations, and the Role of Biblical Morality”, *Journal of Interdisciplinary Studies*, Vol XVI, #1/2, 2004: p. 173-184.

Edited volumes:

Winter/Spring 2008 issue of *Indiana Policy Review* on property taxes—including authorship of short articles as prologue (p. 2) and epilogue (p. 39-40)

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Books and Book Chapters in Edited Volumes:

Poor Policy: How Government Harms the Poor, Westview Press (1996).

"U.S. Welfare Policy: Past, Present and Future," in *The American Welfare System: Origins, Structures and Effects*, ed. Howard Gensler, Praeger (1996): 237-272.

"The Impact of Congressional Tenure Restrictions on Spending," (with W. Robert Reed) in *Term Limits: Public Choice Perspectives*, ed. Bernard Grofman, Kluwer-Nijhoff (1996): 101-116.

"An Analysis of the Impact of Congressional Term Limits on Turnover and Party Balance," (with W. Robert Reed) in *Term Limits: Public Choice Perspectives*, ed. Bernard Grofman, Kluwer-Nijhoff (1996): 129-144.

"The Ethics of Tax Evasion Within Biblical Christianity", in *The Ethics of Tax Evasion*, ed. Robert McGee, Dumont Institute of Public Policy Research (1998): 144-157.

Turn Neither to the Right nor to the Left: A Thinking Christian's Guide to Politics and Public Policy, Alertness Books (2003).

Presentations and Conference Participation related to Teaching

Presentation of "Public Choice Economics: Understanding the Intersection between Economic and Political Markets"; for 'Congress in the Classroom 2002'—a conference for high school and university teachers, at Bradley University (August 1, 2002)

Presentation of "Two Ways to Improve Student Success and Interest in Principles of Economics: Implementing Pre-requisites and Changing Curriculum"; University of Kentucky Economics Teaching Workshop (March 2, 2002)

Presentations and Conference Participation related to Teaching (cont'd)

Presentations of "The Socratic Method: To Do It or Not to Do It– That Is the Question"

- FACET Day program in two break-out sections (August 17, 2004)
- IUS ILTE Workshop (February 16, 2001)
- University of Kentucky Economics Teaching Workshop (April 21, 2001)

Presentations of "Making Your Econ Courses P.C.: Bringing Public Choice Economics into Principles Courses"

- University of Kentucky Economics Teaching Workshop (April 12, 1997)
- U of L Economics Department Seminar (October 31, 1997)
- Ball State University Economics Department Seminar (November 18, 1998)

Presentation on Public Choice economics to 150 students at Ball State University (November 18, 1998)

"Simkins lecturer" at Longwood College (November 1997; Farmville, VA), including six classroom lectures (in Ethics, Social Work, and Economics) and one public lecture to 150 people

Honors/Awards:

- TKC Adjunct Faculty of the Year (2005-06)
- Appointed to FACET (2003)—IU's Faculty Colloquium on Excellence in Teaching
- Metroversity Outstanding Faculty for Adults Award (2001)
- Teaching Excellence Recognition Award (TERA), \$1,000 (1998, 1999)
- Lilly Introductory Course Revision Grants: \$2,000 (1998), \$3,000 (2002)
- Teaching/Learning Partners Grant, \$200 with \$280 stipend (1998)
- Outstanding IUS School of Business Research Award (1994, 1997, 2000)
- IUS Distinguished Research Award for Junior Faculty (1996)
- Appointed to IU-system Graduate Faculty (Full: 2000; Associate: 1996)
- Outstanding IUS School of Business Service Award (1999)
- Outstanding Graduate Student Award (1991)
- Outstanding Graduate Student Teaching Award (1990, 1991)

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Key Service Opportunities On-Campus:

Coordinator of Economics and Statistics; member of Dean's Executive Committee, 1996-present. Coordinator of Finance as well since 2003.

Committee Chairs: Non-credit Courses, Research & Grants, Arts & Sciences, School Review Committee, Campus Review Committee, numerous search and screen committees.

Faculty Senate Executive Committee, 1998-1999, 2003-2005.

Consultant and Ex officio member, Student Recruitment and Retention Committee (repeatedly prepared rigorous statistical analyses of the determinants of success for entering cohorts of students, leading to criteria for tiered admissions and moving IUS from an open-admissions to a liberal-admissions university), 1999-present.

Led changes in the Principles of Economics sequence— adding pre-requisites (based on statistical analysis) and changing the curriculum from E107/108 to E100/200, 1998-present.

References:

Dr. Kathy Ernstberger
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Dr. Joanna Goldstein
School of Arts & Letters
Indiana University Southeast
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Susan Parr, Director
Brandon's House
1618 Beeler St.
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Dr. Paul Coomes
Professor of Economics
University of Louisville
Louisville, KY 40292

Dr. Jay White
Dean, School of Business
Indiana University Southeast
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